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Winter Haven - Real Estate Showing Partner Wanted Right Away (Salary+) (Winter Haven, Fl)

Date: 2012-02-28, 5:34PM EST

Reply to: hvb36-2876038993@job.craigslist.org [Errors when replying to ads?]

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From: Winter Haven, FL Tuesday, February 28th, 2012

Winter Haven - Real Estate Showing Partner Wanted Right Away (salary+)

My name is Julie Matthews, and I'm looking for a showing partner to work with me on our growing real estate team here at the Julie Matthews Group

I've been in the real estate business in Winter Haven for over 22 years and I just opened my own real estate office last year.

We've been doing some great marketing online, and I've got a ton of buyer leads. More than I can handle really, and I need someone who can work with me just to show houses to right now buyers.

Here's how it works:

I'm building a nice team concept that's a little different than conventional real estate teams where buyer agents are paid commission only, and given cold buyer leads to "follow up" and "convert".

That's not how we do it.

We generate lots of buyer leads, and we've got a lead manager on our team who looks after everyone who contacts us on our website. She connects with them and finds out when they're coming to town and when they're ready to start looking at homes, she passes them on to me and I help them find a home.

I never have to make any phone calls, or talk to anyone until they're actually ready and interested in looking at homes NOW.

One problem. There's only ONE of me, and I'm finding I need at least 2 of me just to keep up!

Here's what I'm looking for:

I've got this thought that there is a licensed Realtor in Winter Haven right now, who would love the opportunity to be part of our team and get paid just to show homes.

No cold calling. No prospecting. No commission-only uncertainty. Just get paid to show homes to people who are looking for homes right now. When they find the one they like, we'll handle the negotiations and all the closing details.

There would be some flexibility in the hours...mostly daytime hours with some evenings and weekends..

We've got lots of buyer opportunities and we're only scratching the surface.

This position has the potential to expand and grow, and I'd love to talk to you about it if you think it might be a perfect fit.

Here's what to do if this sounds like you:

Just send an email to me at LivingInWinterHaven @gmail.com and tell me everything you think I would need to know to be convinced that you're the perfect person for this position...along with your contact information.

If I think you might be a match, I'll email you back, and we can set up a time to talk on the phone and maybe meet for coffee.

I'm looking forward to hearing from you...and I'd be happy to answer any questions you have.

Write soon though...I need you quick!

Julie Matthews
The Julie Matthews Group
Real Estate Sales and Investment Services

- Location: Winter Haven, Fl
- Compensation: Salary+
- Principals only. Recruiters, please don't contact this job poster.
- Please, no phone calls about this job!
- Please do not contact job poster about other services, products or commercial interests.

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